Program of Study: Retailing - Bachelor of Science (B.S.)



Retail Management Concentration College of Hospitality, Retail, and Sport Management Retailing Department Catalog Year: 2018-2019

Program of Study

Degree Requirements (120 hours)

- 1. Carolina Core (31-43 hours)
 - a. **CMW** (6 hours) –must be passed with a grade of C or higher
 - i. ENGL 101 Critical Reading and Composition
 - ii. ENGL 102 Rhetoric and Composition
 - b. **ARP** (6-8 hours)
 - i. Option One:
 - 1. MATH 122 Calculus for Business Administration and Social Sciences
 - 2. Plus an additional course from one of the following:
 - a. Mathematics at a higher level (except MATH 221 and MATH 222)
 - b. One STAT course
 - c. One CSCE course
 - ii. Option Two -Choose two courses in the same field, except MATH, from either:
 - 1. STAT
 - 2. CSCE
 - c. **SCI** (7 hours): Two approved Carolina Core courses from the natural sciences including one laboratory selected from Astronomy, Biology, Chemistry, Environmental Science, Geology, Marine Science or Physics
 - d. **GFL** (0-6 hours): College of HRSM students must demonstrate proficiency in a foreign language by achieving a score of 2 or higher on the foreign language placement test or by completing one foreign language course through 110 or 121.
 - e. **GHS** (3 hours): any approved CC-GHS course
 - f. **GSS** (3 hours): any approved CC-GSS course
 - g. AIU (3 hours): any approved CC-AIU course

Carolina Core Stand Alone or Overlay Eligible Requirements:

Up to two of these requirements may be met in overlay courses. At least one of these requirements must be satisfied by a course not applied elsewhere in general education. (3-9 Hours)

- h. CMS (3 hours)
 - i. SPCH 140 Public Communication
 - ii. SPCH 230 Business and Professional Speaking
- i. **INF** (0-3 hours): any approved overlay or stand-alone CC-INF course
- j. VSR (0-3 hours): any approved overlay or stand-alone CC-VSR course
- 2. **College Requirements (21 hours)** –must be passed with a grade of C or higher
 - a. HRSM 301 HRSM Professional Development Seminar
 - b. HRTM 344 Personnel Organization and Supervision
 - c. RETL 242 HRSM Professional Communications
 - d. SPTE 274 Computer Applications in Hospitality, Retail, & Sport Management
 - e. RETL 261 Principles of Accounting I
 - f. RETL 262 Principles of Accounting II
 - g. SPTE 240 Business Law

3. Program Requirements (8-20 hours)

- a. **Supporting Courses** (6 hours)
 - i. ECON 224 Introduction to Economics
 - ii. MKTG 350 Principles of Marketing -must be passed with a grade of C or higher

- b. **Electives** (2-14 hours): The Retailing major curriculum includes 0-11 hours of approved (free) electives, depending on how students fulfill the Carolina Core requirements and whether or not students choose a minor.
- 4. **Major Requirements (48 hours)** a minimum grade of C is required in all major courses
 - a. **Major Courses** (27 hours)
 - i. RETL 265 Principles of Retailing
 - ii. RETL 295 Retailing Practicum
 - iii. RETL 366 Retail Buying
 - iv. RETL 369 Retail Promotion
 - v. RETL 425 Retail Shopper Analysis
 - vi. RETL 485 Multi-National Retailing
 - vii. RETL 495 Retailing Internship Major Electives (12 hours)
 - Restricted to retailing majors.
 - Students in RETL 495 may enroll in up to 7 additional credits for a total of 13 credit hours. Students will not be permitted to enroll in more than 13 total credit hours while completing RETL 495.
 - It is strongly recommended that students do not take additional courses while completing RETL 495.
 - Course is offered fall, spring and summer; summer is the preferred time for students to complete the course.
 - Students are responsible for securing their own internship and should contact the internship director for assistance and resources to identify and apply for opportunities of interest.
 - b. Retail Management Concentration (21 hours)
 - i. Required Courses (15 hours):
 - 1. RETL 310 Digital Retailing
 - 2. RETL 330 Asset Protection for Retailers
 - 3. RETL 350 Sales Strategies
 - 4. RETL 351 Small Business Organization and Operation
 - 5. RETL 487 Retail Management Strategies
 - ii. Additional hours of RETL courses selected from the following (6 hours):
 - 1. RETL 201 Exploration of Retail Management and Fashion Merchandising Industries
 - 2. RETL 237 The Changing Consumer Marketplace
 - 3. RETL 268 Principles of Fashion Merchandising
 - 4. RETL 365 Visual Merchandising and Store Design
 - 5. RETL 368 Fashion Product Analysis
 - 6. RETL 388 Fashion Forecasting
 - 7. RETL 460 Retail Branding Strategies
 - 8. RETL 462 Merchandise Management Strategies
 - 9. RETL 525 Law for Retailers
 - 10. RETL 551 Advanced Retail Business Planning
 - 11. RETL 562 Advanced Merchandise Management Strategies
 - 12. RETL 590 Special Topics in Retail Management
 - 13. RETL 592 Retailing/Fashion Merchandising Field Study